

King Crop News



Brought to you by King Crop Insurance

CELEBRATING Over 55 YEARS

Holiday 2025

Merry Christmas and Happy New Year to our King Crop Farm Family!



It is the season of giving and in 2025, once again, farmers have given all they can. The uncertainty of the growing season, the tumult of the markets, and demanding pace of the harvest have tested those who work the fields, but the job still got done.

Now we are entering the slower time of the year, a time to take stock of what was produced and a time to set new goals.

At King Crop Insurance, it is time of giving thanks. We are thankful for the crops produced and thankful for the people who grew them. Without farmers, we would not be here, professionally or physically.

We want to take the time to thank the families that support farmers. We can take for granted the presence of a family member or never realize the impact they have had until it is too late. But even when they are gone, the love and care they provided, can live on, guiding us to continue on the path.

This holiday season, we will cherish the time we spend with family and we will be thankful for the love we have been given, the love of a mother, of a sister, and we will remember the joy it gave us.

King Crop Grower Meeting in January

Get ready for the future with a return to the past! King Crop Insurance will be holding a meeting for all interested farmers and ag industry people on January 28, 2026 focused on changes to the crop insurance program stemming from legislation in the One Big Beautiful Bill enacted in 2025.

There are a lot of new and beneficial policy changes producers can take advantage of to strengthen their risk management strategies. The meeting will detail options available to farmers as well as updates from UD Extension and the Delaware Dept. of Agriculture and lunch will be served.

The meeting will take place at Tommy Town in Harbeson, DE. Tommy Town is the brainchild and passion of one Tommy Engel, a collector of bygone gems from the mid-twentieth century. A private museum, the site features scores of restored vehicles, an antique filling station, barber shop, and tons of American arcana. All participants are welcome to tour the unique site. Contact King Crop for more information or to register!



King Crop Insurance
302.855.0800 Office 302.470.7348 Text Line
Website: www.kingcrop.com Email: agents@kingcrop.com



We're Excited for Our New Team Member!



It's a new crop year with a new calendar year on the horizon, and we are excited to welcome a new agent to the King Crop team!

We are thrilled to introduce Kelly Bailey, who will be joining King Crop as a full-time agent this January. We encourage all our farmers to introduce themselves to Kelly at Delaware Ag Week, our January 28th grower meeting (see front page for details), and any of the winter events we will be attending.

Kelly is no stranger to agriculture on the Delmarva Peninsula. She grew up on her parents' grain farm (Norris & Shannon Hayman), and her grandparents raised grain, beef, and poultry. She even married into ag as her husband Mike hails from the Bailey dairy farm in Greenwood, DE.

She and her husband, Mike, reside in Greenwood with their



children, Harper and Hunter. In her free time, Kelly enjoys camping and traveling with her family on their latest adventure.

Kelly graduated from North Carolina High School and earned her bachelor's degree in Communications with a minor in Business Management from Bridgewater College. She also holds a Master's Degree in Business Management from Wilmington University.

Is her name and face familiar? You may have seen Kelly at Delaware Ag Week or a Farm Bureau event. She has over a decade of crop insurance experience servicing Delaware and the Eastern Shore of Maryland. She has a reputation for exceptional customer service and loves to talk farming.

Kelly is joining King Crop Insurance with a strong commitment to supporting local producers. She is known for making coverage information straightforward and accessible, advocating for farmers, and building long-term, trust-based relationships.

Kelly looks forward to bringing her energy, creativity, and strategic insight to the next chapter at King Crop, and we couldn't be more excited to have her on board!



Year End Note on Corn Production

Corn prices have trended upward since the beginning of the 2025/26 marketing year on September 1, providing support for an increase in the projected 2025/26 market-year average farm price from \$3.90 per bushel to \$4.00 per bushel.

A projected yield adjustment leaves farmers with fewer bushels per acre, on average, to sell. The higher average price more than offsets the reduction in yield, raising average gross corn sales by \$15.87 to \$744.00 per acre. While a movement in the right direction, this is still well below the \$897.44 per acre average cost of production, pushing average net losses to \$153.44 per acre for corn. (source: National Corn Growers)

Keep Up to Date with King Crop!

Winter is decision-making time for farmers, but it is also a social time. We'll be out on the road from now through the end of March, not just to talk about your insurance needs, but also to get a chance to catch up with our friends. Barring a blizzard, look for us at these events:

Maryland Farm Bureau Convention, Cambridge, MD: **December 6-9, 2025**

Delaware Farm Bureau Banquet, Dover, DE: **December 13, 2025**

Delaware Ag Week, Harrington, DE: **January 12-15, 2026**

Lower Shore Agronomy Day, Princess Anne, MD: **January 21, 2026**

New Jersey Ag Convention, Atlantic City, NJ: **January 21-22, 2026**

King Crop Growers Meeting, Harbeson, DE: **January 28, 2026**

Cecil County Agronomy Day, Rising Sun, MD: **February 3, 2026**

MarDel Watermelon Convention, Cambridge, MD: **February 6-7, 2026**

Harford Country Ag Day, Street, MD: **February 17, 2026**

Central Maryland Agronomy Meeting, Urbana, MD: **February 18, 2026**

Mid-Shore Agronomy Meeting, Denton, MD: **February 19, 2026**

University of Maryland Precision Ag Conference, Annapolis, MD: **February 26, 2026**

Queen Anne's County Ag Day, Centreville, MD: **Feb. 27, 2026**



Small Grains Acreage Reports Due in December

Wheat and Barley planted acres are **due to be reported by December 15, 2025**. If you have planted small grains with the intent to harvest and you have a crop insurance policy covering wheat or barley, we will need your acreage totals to ensure you are compliant for 2026.

King Crop Insurance sent acreage reporting forms to insureds for small grains in the fall. **If you did not receive a form or need a replacement form, please contact us right away so we may get one to you.**

Keep in mind, we can use your FSA Form #578 to complete your acreage report, just remember to ask your FSA office to send a copy to us after you have reported there. We can also use maps from precision ag software as official data as long as calibration guidelines are met. Call us and ask us how if you are interested.

We will accept a signed acreage report in a variety of ways:

- e-mail: agents@kingcrop.com
- Post: 101 W. Market St. Georgetown, DE 19947
- Fax: 302-855-0885
- Come by our office, we love visitors, especially around the holidays!

If none of the above options works for you, let us know and we'll come to you! We can also send a completed form for you to sign electronically. Contact us before 12/12/22 if you have any questions.

Policy Change Deadline Already in Sight

It may seem like harvest only just ended (and for some the end has yet to be), but it will not be too long before the deadline to make changes to crop insurance policies is upon us. Do not forget about these upcoming dates:

January 31 - Potatoes

February 15 - Green Peas

March 15 - Corn, Soybeans, Grain Sorghum, Processing Beans, Processing Sweet Corn, Whole Farm Revenue Protection

Get in contact with King Crop Insurance so you are prepared for the 2026 crop year! We can provide quotes and alert you to changes that may affect your policy.